#### Access loans in days, not weeks.

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# **bank**SA

# In the know. Important updates for brokers.

## For the latest rates, offers and access to your BrokerHub.

Visit us

Hi,

At BankSA, your business and clients are important to us, so we want to make sure you're up to date with the latest information. Please take a few moments to catch up with what matters in this edition, including:

- Work faster and simpler with FASTRefi.
- Quick guide to enquiry calls.
- Responsible Lending conversation summary.

### Updates and reminders.

#### All you need to know about FASTRefi.

FASTRefi is a streamlined refinancing solution that allows a customer to gain access to their new loan in days, rather than weeks after signing the loan documents.

Further information can be found via new FASTRefi FAQs on BrokerHub and the <u>new</u> <u>FASTRefi customer flyer</u> in <u>Learning Lab</u>.

#### Find out more

#### Call guide for pre- and post-approval enquiries.

Your quick guide to choosing the correct channel to contact us for pre- and postapproval enquiries to help provide correct and timely information for your customers.

#### Find out more

### Lending Conversation Summary.

We recently introduced the new 'Responsible Lending Conversation Summary' document which is issued as part of a customers' Loan Documentation Pack. Customers need to read and return this summary with their signed documents.

#### Find out more

### Get in touch.



1300 137 532 (Monday to Friday 8am - 5pm)



banksa.com.au/brokers

For further information, please visit the broker website or speak to your BDM.

Thanks,

Your BankSA team

#### Important information

Credit criteria, fees and charges apply. Terms & conditions available at banksa.com.au/brokers. Based on BankSA's credit criteria, residential lending is not available for Non-Australian resident borrowers.

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