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Our lowest
rates ever!



Hi,

September is going to be a massive month of changes at Connective Elevate! We're slashing our interest rates across our products, waiving some of our risk and establishment fees for a limited time, and reducing our interest only loading by half!

These changes will be effective from Friday 17 September and **apply to all applicable loans in the pipeline.**

We're dropping our interest rates

We're reducing our home loan interest rates for Prime Alt Doc, Near Prime Full and Alt Doc, Specialist Full Doc and Specialist+ Full and Alt Doc. Some of the highlights include:

Prime alt doc

Rates from 3.14%

(3.19% comparison rate)

Reductions up to 0.65%

Specialist full doc

Rates from 4.39%

(4.67% comparison rate)

Reductions up to 0.15%

Near Prime full doc

Rates from 3.24%

(3.53% comparison rate)

Reductions up to 0.20%

Specialist+ full doc

Rates from 5.39%

(5.73% comparison rate)

Reductions up to 1.70%

Near Prime alt doc

Rates from 3.69%

(3.97% comparison rate)

Reductions up to 0.30%

Specialist+ alt doc

Rates from 5.79%

(6.13% comparison rate)

Reductions up to 1.75%

We're waiving the \$590 establishment fee for some Prime Full Doc loans

For Prime Full Doc loans with an LVR of $\leq 80\%$, we're waiving the establishment fee for new and pipeline loans until 30 November 2021.

We're waiving the risk fee for some Near Prime and Specialist loans

For all Near Prime and Specialist loans with an LVR of $\leq 70\%$, we're waiving the risk fee for new and pipeline loans until 30 November 2021.

We're cutting our interest-only and line of credit loadings in half!

Our interest only and line of credit loading is now 0.25%, this change will be effective from Friday 17 September, and apply to all pipeline loans.

For full details, view our new product matrix via the link below.

[Download Product Matrix](#)



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Our BDMs are here to help. Simply select the relevant meeting type when booking a time.



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*The comparison rate is based on secured credit of \$150,000 and a term of 25 years. WARNING: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.

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