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## Classic Home Loan Range - Product, Policy and Rate Updates

We are excited to announce further product, policy and interest rate changes across our Classic Saver Home Loans, Classic Expatriate and Non-Resident Home Loans range.

### Reduced Interest Rates!

**Classic Saver Home Loan** rates starting from 2.07% pa

**Owner Occupied -** (Established Purchase, Refinance, Debt Consolidation (P&I)

- New <60% LVR rate of 2.07% pa</li>
- <70% now 2.17% pa
- <80% now 2.31% pa

**Investment -** (Established Purchase, Refinance, Debt Consolidation (P&I)

- New <60% LVR rate of 2.28% pa
- <70% now 2.43% pa
- <80% now 2.56% pa

## **Classic Expatriate Home Loan**

There has now been further changes to policy surrounding classification of Expatriate customers, along with amendments to current interest rates and fees;

- Australian & NZ Citizens, Permanent Residents or Permanent/Temporary acceptable visa holders previously classed as expats, may now fall under standard lending policy & rates; click here to see if they qualify.
- Available for purchase, construction and refinance of owner-occupied or investment property.

Free 100% offset account available

#### **Classic Non-Resident Home Loan**

- Application Fee & Establishment Fee has now been waived
- Lender Risk fee is now <u>waived</u> for LVR's <75%
- Available for purchase, construction or refinance of investment properties
- Free 100% offset account available

### Current Interest Rate Sheet can be downloaded here

#### Got a scenario to discuss?

Just call your Business Relationship Manager, Lisa Van Weelde on 0438 924 711 or call the office on 1300 258 229.

## Contact your Bluebay Home Loans BRM today...

## Lisa Van Weelde

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