



## Broker Update



## Our Serviceability Calculator has been updated

### Serviceability Calculator Update

An updated version of the Quick Qualifier Serviceability Calculator has been released and is effective from Friday 28th May 2021. The new version incorporates the latest updates to the Household Expenditure Measure (HEM) as part of the living expenses calculation.

Please ensure that the new calculator is adopted for all borrowing capacity calculations on applications being lodged from Friday 28th May 2021.

The updated servicing calculation will be available from the Loan Processing menu on our broker website: [www.auswidebrokers.com.au](http://www.auswidebrokers.com.au) or alternatively from your Aggregator platform.

### Our Variable Home Loan Rates have dropped

With our lowest variable interest rates now on offer for owner-occupied and investment home loans, now is the time to talk to your customers about how to take advantage of our Investment Lending Bonus offer and how to reduce their investment rate with Auswide Bank by a further 0.20%.

For full details of our current campaigns and interest rate schedules visit our broker website: [www.auswidebrokers.com.au](http://www.auswidebrokers.com.au) or speak to your [Broker Relationship Manager](#).

## We're On Your Team

Auswide Bank continues to deliver innovative home loan products to the market that offer customers the peace of mind of a fixed-rate loan, as well as the flexibility of a variable rate product. Features such as multiple offset accounts on both fixed and variable loans, as well as progress funding from fixed-rate loans make sure your customer comes out a winner.

We also understand that speed getting to the decision is important to your customers. Auswide Bank has invested heavily in digital technology and we are delivering consistent turnaround times averaging less than 8 business days.

## Like More Information?

Get in touch with your Broker Relationship Manager to discuss accreditation with Auswide Bank, scenarios, the application lodgement process, details of our credit policy, and SLAs. Or simply click on the button below. Find out if the deal fits with us today.

## Tracy Field

Head of 3<sup>rd</sup> Party



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**BONUS**  
**0.20%**  
p.a.  
**DISCOUNT**

Opening doors  
for investors.

Find out more [auswidebrokers.com.au/bonus](http://auswidebrokers.com.au/bonus)

When your client brings their  
owner occupied home loan as well.\*

\*Eligibility criteria, terms, conditions, fees and charges apply.

COME IN

The advertisement features a purple background with white and orange text. On the right side, there is a photograph of a doorway with a red doormat that says 'COME IN' in black letters. The overall theme is 'Opening doors for investors'.

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