

# BROKER UPDATE



Welcome to your latest fortnightly update. In this update, you'll hear from our underwriters with their tip of the week on what to look out for during the application process. Plus, you can now download your go-to guide when completing the compliance tab section within ApplyOnline.

## What's new

### **We've extended our Near Prime promotion!**

We are extending our promotion on Near Prime <70% LVR full and alt doc until the end of this month. Valid for applications submitted before 31 May 2021.

### **We've extended our investment loading waiver promotion!**

Great news for your customers looking at investment loans, we have extended the investment loading waiver for another month. For all applications received on or before 31 May 2021, and settled on or before 31 August 2021, we have waived the 0.15% investment loading.

Check out our product matrix to discover the special rates available.

[Download Product Matrix](#)

## Underwriter Tips

Over the next few weeks you will meet a number of our underwriters who will share their tips to help you get your deals assessed quickly. More importantly, they'll tell you what to look out for when submitting an application to us.

Check out the video below on our first tip about **demonstrating capacity**.



## Helpful Hints



### **A guide to the compliance tab in ApplyOnline**

Here's a detailed guide to provide you with more information on how to use the new compliance tab in ApplyOnline before submitting your application.

[Download the guide](#)

## YOUR BDM



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[Book a time](#)

Our BDMs are here to help. Simply select the relevant meeting type when booking a time.



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