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BROKER UPDATE



Welcome to your latest fortnightly update. Hit the play button below to hear from James Angus, Bluestone CCO, about some of the exciting things that are coming up!



WHAT'S NEW

Exciting news for your investor customers

If you're anything like us you're about ready for the chocolate feast that's waiting at the end of this week! To tide you over, we wanted to announce that we've increased the maximum LVR for investment loans to 85%!

With no LMI and risk fees on our Prime product, this is an opportunity not to be missed! Rates for 85% LVR start from 2.99% (3.04% comparison rate) for Prime P&I loans with no investment loading on Connective Elevate applications submitted up to 30 April and settled by 31 July.

Bluestone awarded Best Self-Employed Lender



AUSTRALIAN LENDING AWARDS

In exciting news, Bluestone took home the award for the Best Self-Employed Lender at the RFI Group Australian Lending Awards!

CCO, James Angus said, "We're on an incredible growth journey where self-employed borrowers are one of our most significant customer segments, so to be recognised as the Best Self-Employed Lender is such a thrill."

A big thank you from Bluestone to their broker partners for their continued support and partnership.

DID YOU KNOW

One year tax returns policy available on Near Prime

Did you know our Near Prime full doc product is also available up to 85% LVR and requires only one year tax returns for self-employed clients? This is a fantastic opportunity for Owner Occupiers and investors who may not be eligible for a full prime product.

Check out the Product Matrix below for more details.

[Download the Product Matrix](#)

In the meantime, have a hopping great Easter and see you on the other side!

YOUR BDM



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[Book a time](#)

Our BDMs are here to help. Simply select the relevant meeting type when booking a time.



Bluestone.

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*The comparison rate is based on secured credit of \$150,000 and a term of 25 years. WARNING: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.

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