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BROKER UPDATE



Welcome to your latest fortnightly update. Hope you had a lovely Easter break and returned well rested and ready to go! We have some exciting updates, great promotions and the opportunity to be part of critical industry research.

Bluestone & the Panthers



We've partnered with the Penrith Panthers!

People and community are at the heart of what we're about, so it's exciting to partner with a club that supports their community as much as the Panthers does.

Bluestone will be featured on the Panthers' jersey in 2022 and 2023. We'll also be working together to support the local community even further by facilitating financial literacy workshops. As well as all that, we're planning a number of other joint initiatives that will have a positive impact on the Penrith community.

Watch the official Panthers announcement below and keep an eye out for exciting things to come!



What's new

We've extended our promotion for Near Prime!

We've reduced our rates on Near Prime <70% LVR full and alt doc products by 0.25%. Valid for applications submitted before 30 April 2021.

Check out our product matrix to discover the special rates available.

[Download our Product Matrix](#)

Some of our Near Prime policy differentials:

- Late payments are acceptable if made up within 30 days for mortgages
- Late payments are acceptable if up to date at the time of assessment for personal/unsecured loans
- FTB A&B and child support has no age limitations
- Defaults ignored if <\$1000 or >24 months
- Unlimited debt consolidation
- Self employed policy 12 months ABN, 1 day GST, 1 year tax returns and NOA plus 3 months BAS or 3 months business bank statements

Did you know

Connective Elevate has no credit scoring or debt to income ratio assessment and we do not use comprehensive credit reporting (CCR)?

Have your say

Share your thoughts about Bluestone by taking the survey below from Momentum Intelligence. Your feedback will help us to gain insights into broker's attitudes, perceptions and priorities that will help to create a better broker experience in the future.

[Take the Survey](#)

YOUR BDM



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[Book a time](#)

Our BDMs are here to help. Simply select the relevant meeting type when booking a time.



Bluestone.

[Visit our website](#)

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