# **:86400**

## **Monthly BDM Update**

We're really excited to share a couple of cool updates with you. The team have launched our broker resources hub on our broker website and designed and developed a brand-new broker serviceability calculator to make your life a little easier.

#### **Broker Resources Hub**

With some help from our amazing tech team, we've powered up our broker hub and added a resources section to help you and your clients with all things 86 400 home loans.

We've added social content for you to use as part of your own marketing strategy, useful videos to help guide you through our application process, some handy links, as well as a range of PDF docs with important information about our products.

To access the broker resources page, visit: *broker.86400.com.au > broker hub > broker resources.* 

You can also log in via the link below with your accreditation number:

Broker Resources

#### **Broker Calculator**

We've given our broker serviceability calculator a fresh new look with improved usability and readability. We've listened to your feedback and have added a few extra features such as:

- Refreshed look and feel that flows naturally with the conversations you have with your potential clients.
- Targeted comments that tell you what inputs you've missed, so you're not left feeling confused.
- Help is provided at each step of the way just select the cell to see what you need to do.
- Enhanced proposed loan repayments section now displays estimated principal
- and interest repayments based on the entered rate on up to 4 loans.
- Rental income and expenses are now positioned in their own section for further clarity.

These enhancements haven't changed how the serviceability results are calculated. Based on the scenario you have entered, the results are a guide only and not an offer of credit. Actual serviceability is still determined after income and expenses are verified by the Smart Statements process.

Start using our new calculator today by heading over to our <u>broker resources page</u> or by downloading it <u>here.</u>

That's all for this time! If you do have any questions or feedback, please reach out to broker support or your BDM and they'll be happy to help.

### Our team



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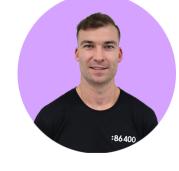
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Meet the team

\*Minimum loan amount of \$250,000. Limited to 1 cashback per primary borrower regardless of the number of loans. Offer may be varied or withdrawn at any time. The cashback will be paid into an 86 400 Pay account within 14 days of settlement.

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