

BETTER CHOICE PRODUCT & POLICY UPDATE



Hi Team,

Great News! We have extended our promotion in waiving our upfront fees to GOLD Standard & Special Variable and 2 & 3 Year Fixed Rate products to applications to 31st May 2021.

In addition we are launching a GOLD BONUS Discount Investment Promotion effective immediately to 31st May 2021 (loans must settle by 30/08/2021).

We are now offering - if a new customer applies for a **GOLD Special and Standard Variable Investment P&I or IO Home Loan** and **ALSO** brings their Owner-Occupied variable home loan to Better Choice Home Loans, a **bonus discount of 0.20%** will be applied to the GOLD Variable Investment home loan.

Terms & Conditions:

- Offer period for applications received to 31/05/2021 (loans must settle by 30/08/2021)
- Applies to new business only
- An additional bonus discount of 0.20% p.a. will be applied to the applicable investment variable home loan annual percentage rate when a new applicant also applies at the same time for a new owner-occupied variable home loan, or refinances to an existing owner occupied home loan from another lender to Better Choice Home Loans.
- Minimum loan amount \$250,000 for Owner Occupied Variable home loan

Please see attached GOLD product listing highlighting applicable products in the comments column. Also please see attached promotion flyer outlining T&C's.

Can the flyer please be uploaded into document library and notation please be amended and inserted into product notes to reflect promotion details. Would also appreciate if promotions can be included in any areas of your platform - ie. News items, Lender Specials etc to assist us in communicating to your members

Many thanks in advance for your assistance.

Warm regards,

Products | Better Choice
products@betterchoice.com.au



Do you have a Scenario? Call our scenario hotline [1300 334 336](tel:1300334336) (option 1)