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## RESIMAC - Reductions in Interest Rates & Fees

We're excited to announce number of product changes, along with interest rate & fee reductions to our Bluebay Resimac Home Loan range, some of which are now available exclusively through the broker channel.

### Interest Rates

Rates across all tiers have been reduced with some reductions as large as **1.14%** to selected products, effective immediately.

In particular, we draw your attention to the following Prime products:

- [Quickstart Home Loan \(max LVR 98%\)](#) - was 4.73% *now* **3.59%** (P&I,00)
- [85% no LMI Home Loan](#) - was 3.97% *now* **3.49%** (P&I, 00)
- [Prime Alt Doc Home Loan \(70-80%\)](#) - was 4.19% *now* **3.87%** (P&I/00)

We also remind you of our Specialist product range which provides full doc and alt doc options to applicants with adverse credit history and/or short term self-employment. Review our product profile [here](#) for full details.

Our updated interest rate sheet can be downloaded from the Bluebay Home Loans website or accessed [here](#).

### Product & Fee Changes

Lastly, there have been significant changes to our fee structures with the removal of the following fees;

- Application Fee - ***removed***
- Solicitors Fee - ***waived*** for standard loans (*non-standard loans/complex structures may incur fees*)

### Exclusive Access

We also draw your attention to the following products now exclusively available through the broker channel (**established only**).

### **Quickstart Home Loan:**

- 95% + cap LMI (up to 98%)
- Minimum 5% deposit required (non-genuine accepted)
- Owner Occupied & Investment Loans
- Principal & Interest only

### **85% no LMI Loan:**

- PAYG or Self-Employed applicants
- Owner Occupied & Investment Loans
- No credit scoring & no LMI up to 85%

### **Got a scenario to discuss?**

Just call your Business Relationship Manager, Lisa Van Weelde on 0438 924,711 or call the office on 1300 258 229.

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**Contact your Bluebay Home Loans BRM today...**

### **Lisa Van Weelde**

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