

Hi,

Effective Thursday 6 August, for Prime full doc applicants across all states and territories except Victoria, we now accept PAYG income from the following industries:

- Retail
- Hospitality
- Tourism
- Entertainment

Applications will be assessed per standard underwriting criteria including serviceability on current income.

Effective Monday 10 August, we have made the following changes:

- The \$15 account keeping fee is removed for all existing and new Prime full doc customers; and
- Servicing floor rate reduces to 5.25%.

I have attached the new comparison rate and servicing calculator for your reference. Can you please update the system with these changes?

I will also send across the updated Product Matrix and other documents when they are ready next Monday.

Please confirm once you have done this.

Cheers

Kelly

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**Kelly Zhang**  
Campaign Lead

The logo for Bluestone, featuring the word "Bluestone." in a bold, sans-serif font. The "Bluestone" part is in blue, and the ".e" part is in a brown, textured font that looks like stone or wood.

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