

Hi

We wanted to inform you that over the next month, we will be encouraging a number of our brokers to maintain their accreditation with Bluestone by attending one of our Accreditation Refresher Webinars.

Bluestone has about 11,000 accredited brokers and out of that number, there is a large group (about 7000) who have not submitted a loan with us since we launched our new product set in November 2019. These are the brokers who we will be targeting with this reaccreditation process.

As I'm sure you know, Bluestone has been through many changes over the last 9 months. Since we launched our new product set we've been continuously reviewing our policy and processes to give our brokers and customers the best possible outcomes. We want to ensure each of our accredited brokers have a solid knowledge of the products and features available from us, to make it easier for them to partner with us.

The reaccreditation process will be simple: brokers will be asked to attend one of our Accreditation Refresh Webinars and complete a short quiz (based on the webinar).

If they do not take part in this accreditation refresh process, their accreditation with Bluestone will deactivate on 24 August. Please note that we will not be terminating any broker accreditations. If a deactivated broker would like to submit an application after that date, they will simply need to submit a new accreditation request.

We will be sending out the first invitation to these webinars tomorrow. If you have any questions, please let us know.

Many thanks

Kelly

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**Kelly Zhang**

Campaign Lead

The logo for Bluestone, featuring the word "Bluestone" in a blue, sans-serif font. The letter "o" is stylized with a textured, stone-like appearance in shades of brown and orange.

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