

Get the most for your business clients with our Business Low Rate Loan. We offer a very competitive rate for fully secured commercial lending up to \$1m.

Plus:

- · Commercial or residentially secured at one low rate
- Simplified pricing with our fixed loan establishment fee
- Low ongoing monthly service fee of \$20

Security Type	LVR	Max. Term	Interest Only (IO)/ Principal & Interest (P&I)	Fixed Loan Establishment Fees^
Commercial	Up to 70%*	15 years	IO up to 5 years/P&I	• \$500 for loans up to \$500,000
				• \$1,500 for loans \$500,001 - \$1,000,000
Residential	Up to 80%*	30 years	IO up to 10 years/P&I	• \$500 for loans up to \$500,000
				• \$1,500 for loans \$500,001 - \$1,000,000

^{*}LVR will be restricted in some instances.

[^]Excludes SMSF and Trust lending.

The Bankwest Future of Business: Focus on Industry Series is designed to give you insights that are relevant to your client's industry. They provide focus on what is driving growth, opportunities and challenges in the current environment as well as what you can expect to see in the near future.

View Reports

You can now find the Business Debt Servicing Calculator and relevant application forms on the Business Broker Portal at bankwest.com.au/brokers

Our Broker First team is available Monday-Friday from 7am to 5pm WST, to assist you with any questions, information or deals. Simply call 1300 438 721 or email broker.first@bankwest.com.au for more information.

Kind regards,

The Broker First Team

We're open for Small Business

The Broker First team are here to support you





bankwest.com.au/brokers







Important things you should know: Lending criteria, margin, fees and charges apply. Terms and conditions apply and are available on request. Rates subject to change. Minimum loan size \$10,000. This email has been authorised by Bankwest, a division of Commonwealth Bank of Australia ABN 48 123 123 124 AFSL/Australian Credit Licence 234945.

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