

State of the industry update

Presenters:

Brent Starrenburg, Head of Connective Asset Finance

Mark Haron, Executive Director, Connective

David Gandolfo, President CAFBA

15 July 2020



What we'll cover

- Performance insights from Connective and how we're supporting brokers
- Q&A, Mark Haron and David Gandolfo
 - Impact of COVID19 on asset finance brokers now and in the future
- What CAFBA is doing to support brokers?



Connective asset finance broker community





National asset finance settlements



Our growing, diverse panel

































Latitude Financial Services

































Our team of experts



Brent Starrenburg – Head of Connective Asset Finance



Phillip Meehan
Business
Development
Manager NSW



Anna Scotter
Business
Development
Manager WA



Sam Crouch
Business
Development
Manager VIC / SA /
TAS



Matt Thompson
Business
Development
Manager QLD



Esther Kamien
Administration
Associate



How we're supporting brokers



Digital learning opportunities

- Lender updates (including lender splendour)
- Keynote speakers
- Melbourne Business School Program



Commissions paid daily



A dedicated team



Diverse lender panel



Enhancements to Mercury





Connective Asset Finance

Mark Haron

Executive Director, Connective

David Gandolfo
President, CAFBA



Get in touch with CAFBA



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Useful links

CAFBA education programs

Certificate IV: https://www.cafba.com.au/education/certificate-iv-fns41815-institute-of-strategic-management/

Diploma: https://www.cafba.com.au/education/fns51815-diploma-of-financial-services/

CLYP - Commercial Lending Young Professionals

https://www.cafba.com.au/about-cafba/commercial-lending-young-professionals-clyp/

Women's programs

https://www.cafba.com.au/about-cafba/womens-networking-group/



Get in touch with our team



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Visit: https://www.connective.com.au/people/meet-the-connective-asset-finance-team

Coming up



Register state of the industry update - commercial – 12 Aug, 2-3pm AEST



Best interests duty; when does it apply to asset finance brokers (coming soon)



More asset finance and commercial lender updates (coming soon)



National asset finance conference – 2021

For more digital learning opportunities visit: https://www.connective.com.au/events/





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