October 2020

# **Budget & Economic debrief**

Adelaide Timbrell | Economist Adelaide.Timbrell@anz.com

Twitter: @AdelaideTimbrel

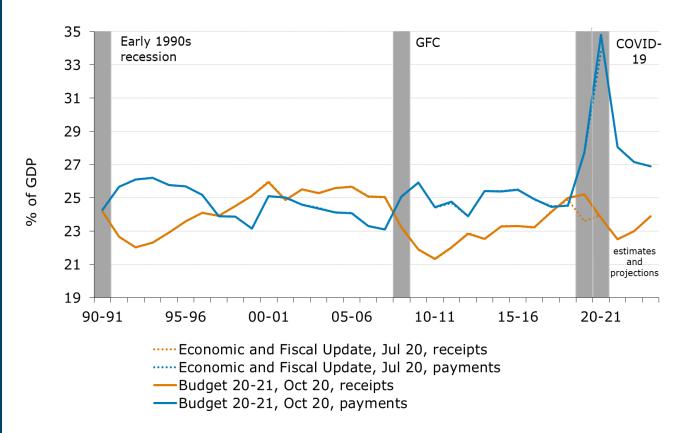
Follow us on Twitter @ANZ\_Research

This is not personal advice. It does not consider your objectives or circumstances. Please refer to the Important Notice.



# Payments are expected to rise to 35% of GDP and receipts are expected to bottom at 22.5% of GDP

#### **Receipts and payments**

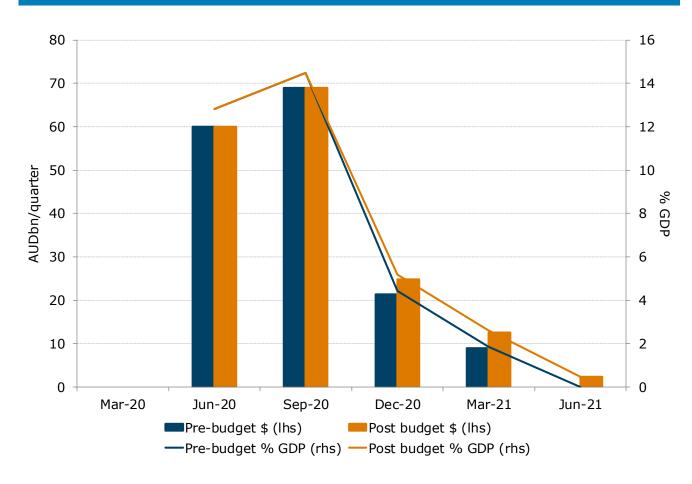






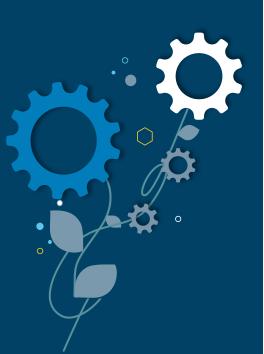
# The 'fiscal cliff' remains significant in the December quarter

#### **Direct fiscal income support\***



<sup>\*</sup> Includes JobKeeper, JobSeeker, Boosting Cashflow for Employers, Household stimulus payments, and Personal income tax cuts, some assumptions made by ANZ about timing

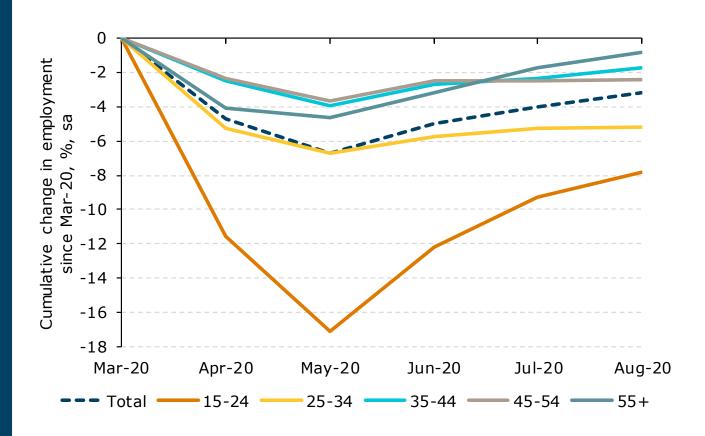






A big focus on youth employment reflects the disproportionate impact of COVID-19 on these workers

#### **Employment change by age since March**

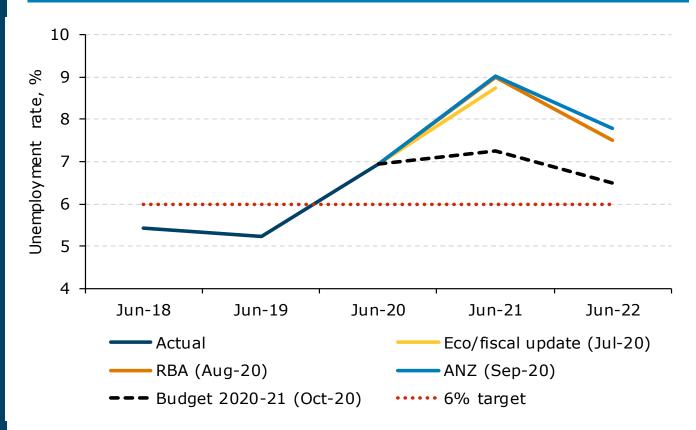






# The fiscal focus is on confidence, jobs and growth until the unemployment rate is back below 6%

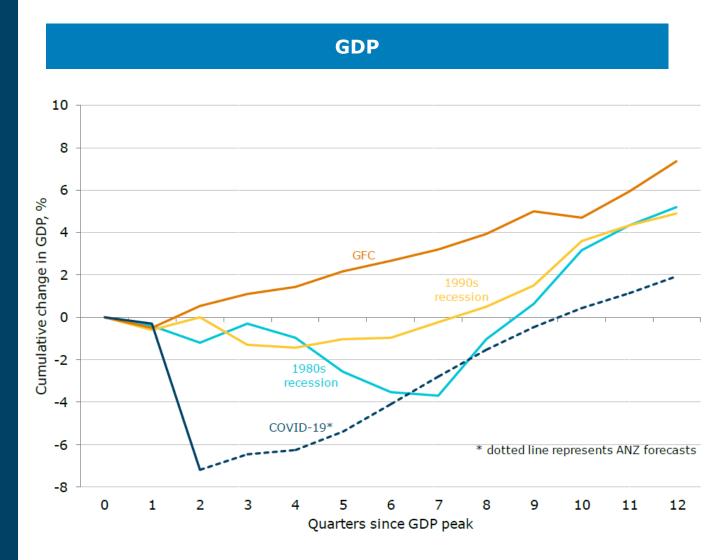
#### **Unemployment rate forecast**







# GDP is not expected to reach its pre-crisis level until H2 2022







# We expect real wage growth to turn negative, reducing households' purchasing power

#### **Wage growth**

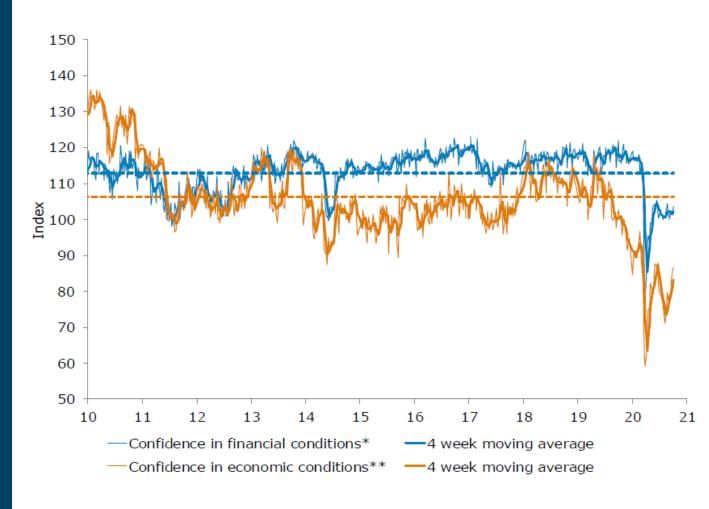






# Consumer confidence has improved for five weeks straight as Vic cases fall

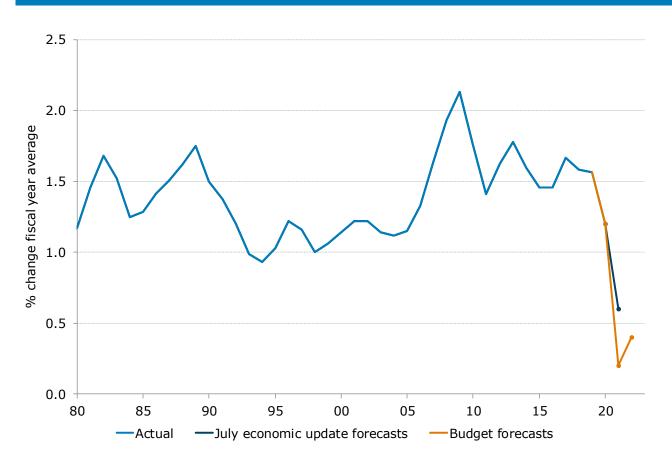
# Consumer confidence Financial conditions and economic conditions

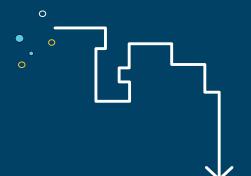




# Population growth is set to fall even further

## **Population**

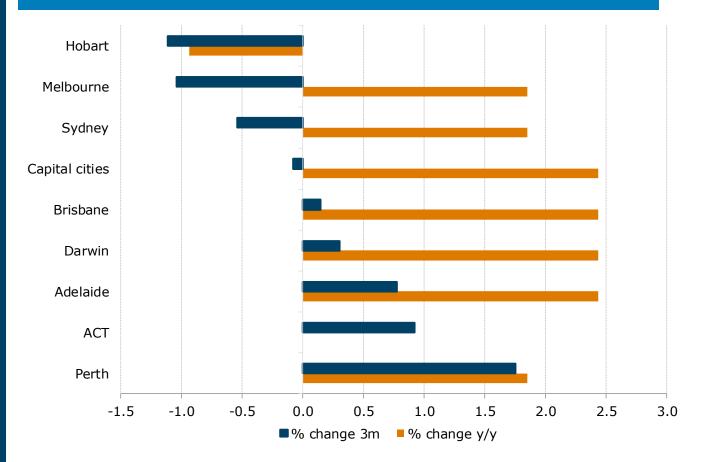






Rents have fallen in the large cities and Hobart, dampening investor appetite



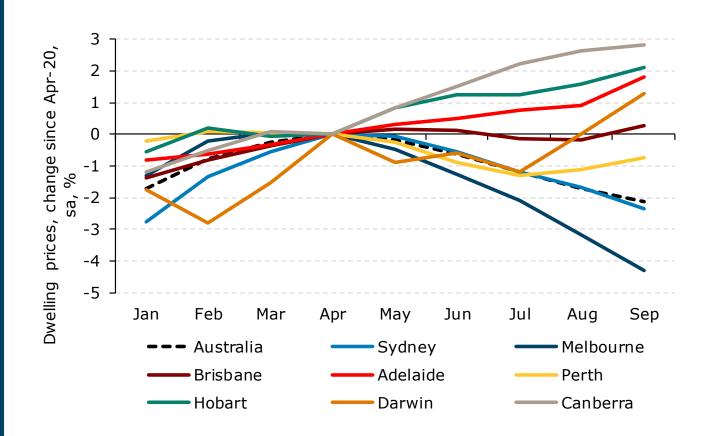




# Housing prices have fallen furthest in Melbourne, followed by Sydney and Perth

## **Housing price changes, April to September**





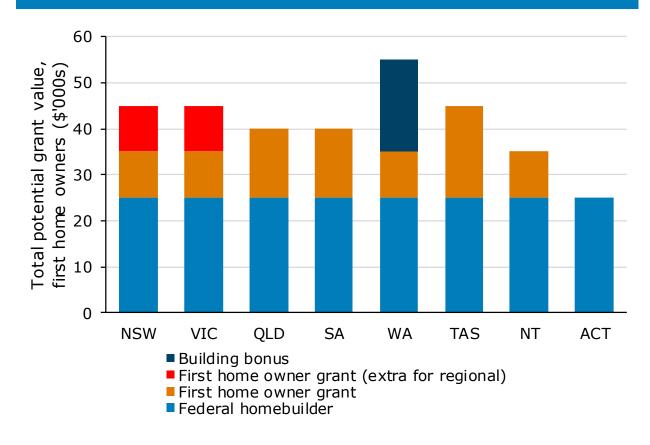




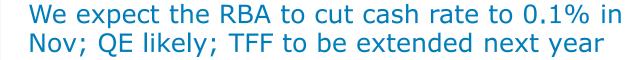


# First home owner grants

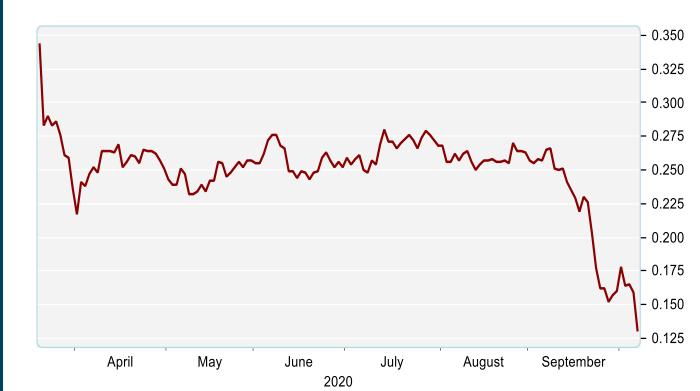
# Potential first home owner grants available, by state







## **3y ACGB yield (currently April-2023s)**













# Housing construction to continue to decline but HomeBuilder should cushion the fall

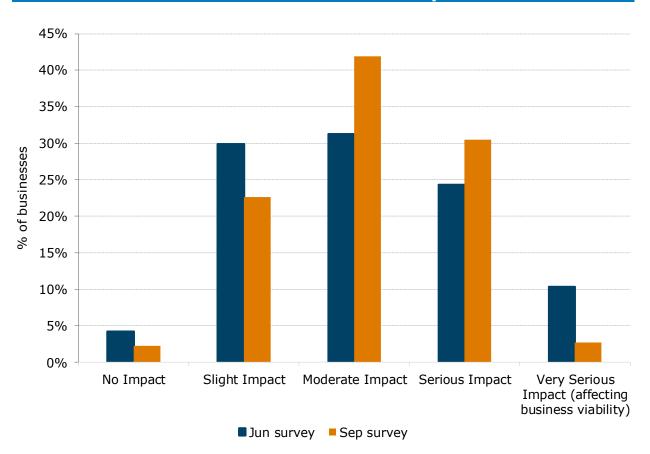
#### **Housing construction forecasts**





# ANZ-PCA survey shows the pandemic continues to weigh on confidence in the property sector

# Impact of the pandemic on business in the current quarter

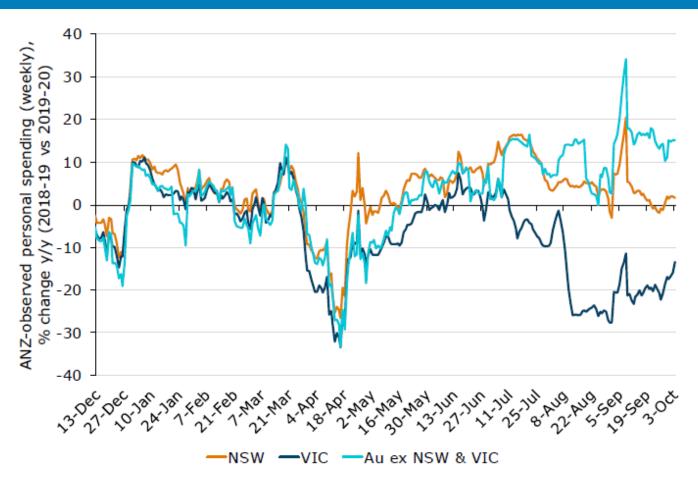






## Victoria should be past the lowest point in spending

#### **ANZ-observed spending – Australia and states**



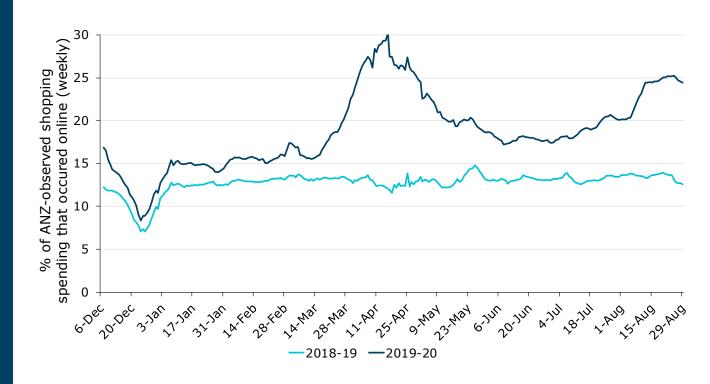
All ANZ card data have been de-identified, de-sensitised and aggregated before being analysed. ANZ spending data were not scaled up to represent total spending, and only include spending by ANZ cardholders and transactions for merchants that use ANZ point-of-sale terminals. The market share of ANZ cardholders and ANZ point of sales terminals differs between categories and over time. The changes in spending between December and February are still a good proxy of consumer spending, as changes within these months are not likely to be very affected by market share.

Source: ANZ Research

# \$

# Online shopping is much higher this year

#### Online shopping, % of shopping spending

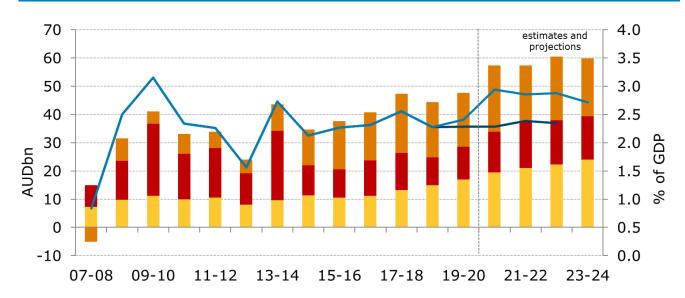


All ANZ card data have been de-identified, de-sensitised and aggregated before being analysed. ANZ spending data were not scaled up to represent total spending, and only include spending by ANZ cardholders and transactions for merchants that use ANZ point-of-sale terminals. The market share of ANZ cardholders and ANZ point of sales terminals differs between categories and over time. The changes in spending between December and February are still a good proxy of consumer spending, as changes within these months are not likely to be very affected by market share.



# The Government's capital spending has been increased, but not dramatically

#### **Federal Government capital spending**



- Financial asset investments (includes equity injections to NBN, Western Sydney Airport and Australian Rail Track Corporation)
- Capital grants to States and Territories
- Direct capital investment (mainly defence related)
- —Total capital spending as at MYEFO 19-20 (rhs)
- —Total capital spending as at Budget 20-21 (rhs)





# Businesses are reducing investment

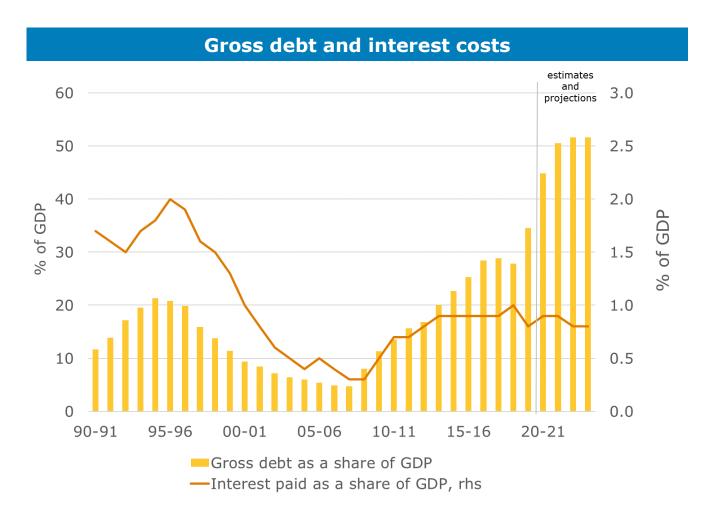
## **Non-mining capex plans**

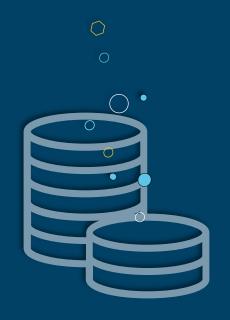






Despite the largest budget deficit in post-war history, interest costs are expected to remain less than 1% of GDP









# Engineering a recovery

- As the acute phase of COVID-19 passes but the economy still reels, the Government has pushed fiscal conservatism aside.
- Budget 2020-21 is about trying to replacing very expensive public with private spending, using what it hopes are effective fiscal multipliers.
- The Budget includes tax breaks and wage subsidies for employers willing to hire young workers and apprentices.
- Over this year and next, AUD16bn of business tax deductions and offsets are planned while households will be encouraged to open their wallets, with \$23.8bn personal income tax cuts.
- The 2020-21 deficit is now expected to rise sharply to an estimated AUD214bn (from the July estimate of AUD185bn) and net debt is projected to rise to 44% of GDP in mid-2024, from 25% of GDP at 30 June.
- Our main concern is that the phasing from public to private spending will be lumpy, with the fiscal cliff still substantial in the current quarter. Business spending, no matter how encouraged, cannot fill the gap left by the fading JobKeeper and the completed "boosting cash flow for employers" measures.
- But there are many moving parts to this COVID-19 economy. Given all the pluses and minuses, ANZ Research is comfortable with its current GDP forecasts, albeit with a different possible mix.





## What was in the Budget?

#### Easing Building Developing

#### **Income tax**

Tax cuts and an extended low-middle income tax offset will reduce tax by 21% (\$1,060) for \$40k earners and 3.8% (\$2,565) for 200k earners.

#### Infrastructure

\$14bn in new and accelerated infrastructure projects over the next four years. Includes \$3 billion towards shovel-ready projects (additional to \$2m announced in May 2020).

#### Health

\$4.9bn for pandemic-related health funding. Includes \$1.7bn to secure access to 84.8m doses of potential vaccines developed by Oxford and UQ. \$148m in additional mental health funding.

#### **Business tax**

Businesses with turnover up to \$5bn can deduct the full cost of eligible depreciable assets of any value in the year they are installed. These businesses can also offset losses on previous profits to generate refunds in 2020-21 and 2021-22.

#### Housing

10,000 additional first home buyers can access the First Home Loan Deposit Scheme (reducing minimum deposit to 5%). \$1bn funding to National Housing Finance and Investment Corporation to increase bond issuance.

#### **Technology**

\$4.5bn additional investment in NBN Co. \$29.2m for the rollout of the 5G Network. Streamline and digitization of a wide range of regulatory processes.

#### Wages

Apprenticeship wage subsidy of 50%, estimated to cost \$409.4m in 2020-21 and \$821.6m in 2021-22. \$200 wage subsidies on eligible workers aged 16-29, \$100 per week wage subsidies on eligible 30-35 year old workers.

#### **Education**

Employer-provided retraining activities are exempt from 47% fringe benefit tax. \$1bn JobTrainer fund for 340,700 free or low-free training places.

#### **Environment**

\$270 million Murray-Darling Communities Investment Package. \$249.6m over four years to modernise recycling infrastructure, reduce waste and recycle more within Australia.



# Who was (and wasn't) in the Budget?

#### Life stages

#### **Socioeconomic groups**

#### **Young Australians**

Wage subsidies for eligible workers under 36, JobMaker funding for apprentices and the extension of the first home buyer deposit scheme helps young workers.

(although other housing supports, which keep prices resilient, somewhat offset this).

#### Women

\$240m Women's Economic Security Package, including \$50m Leadership program grants and sexual harassment council funding. \$36m to expend the Boosting Female Founders initiative. \$25m to assist 500 women through STEM industry cadetships.

STEM package is equivalent to 20% of expected cost of apprentice wage subsidies in 2020-21.

No large scale measures targeted at recovering women's participation in the workforce.

#### **Parents**

Extension of targeted funding for Victorian child care services to January 2021.

No ongoing child care measures or changes to family tax benefits.

#### **Regional Australians**

\$250m Regional Tourism Recovery package. \$100m Regional Recovery partnerships package. \$50.3m to expand the Rural Health Multidisciplinary Training Program.

#### Retirees

Two additional Economic Support Payments of \$250.

#### **Vulnerable Australians**

Two additional Economic Support Payments of \$250.

No extension to JobSeeker coronavirus supplement past 31 Dec 2021 (so far).

No permanent additions to JobSeeker, but Gov't has flagged this may come later.



## Important notice

[4 August 2020]

This document is intended for ANZ's Institutional, Markets and Private Banking clients. It should not be forwarded, copied or distributed. The information in this document is general in nature, and does not constitute personal financial product advice or take into account your objectives, financial situation or needs. This document may be restricted by law in certain jurisdictions. Persons who receive this document must inform themselves about and observe all relevant restrictions. Disclaimer for all jurisdictions: This document is prepared by Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (ANZ), a company incorporated in Australia. It is distributed in your country/region by ANZ or (if stated below) its subsidiary or branch (each, an Affiliate). This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (recipients).

This document is solely for informational purposes and nothing contained within is intended to be an invitation, solicitation or offer by ANZ to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy.

Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ would be subject to additional licensing or registration requirements. Further, the products and services mentioned in this document may not be available in all countries.

ANZ in no way provides any financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate, ANZ does not represent or warrant the accuracy or completeness of the information, except with respect to information concerning ANZ. Further, ANZ does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Past performance is not necessarily an indicator of future performance. The products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (**Liability**) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. Please note, the contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ and its Affiliates may have an interest in the subject matter of this document. They may receive fees from customers for dealing in the products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in the products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ's policies on conflicts of interest and ANZ maintains appropriate information barriers to control the flow of information between businesses within it and its Affiliates. Your ANZ point of contact can assist with any questions about this document including for further information on these disclosures of interest.

Australia. ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please click here or request from your ANZ point of contact. Brazil, Brunei, India, Japan, Kuwait, Malaysia, Switzerland, Taiwan. This document is distributed in each of these jurisdictions by ANZ on a cross-border basis. European Economic Area (EEA): United Kingdom. ANZ is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA. Details about the extent of our regulation by the PRA are available from us on request. This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited ANZ solely for the information of persons who would come within the FCA definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the PRA and the FCA. Fiji. For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

**Hong Kong.** This publication is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this publication have not been reviewed by any regulatory authority in Hong Kong.

**India.** If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing. **Myanmar.** This publication is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This publication is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

**New Zealand.** This document is intended to be of a general nature, does not take your financial situation or goals into account, and is not a personalised adviser service under the Financial Advisers Act 2008 (**FAA**). When distributed by ANZ in New Zealand, this document is intended only for "wholesale" clients as defined in the FAA.

## Important notice

Oman. ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman (CBO) or Oman's Capital Market Authority (CMA). The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not market, offer, sell or distribute any financial or investment products or services in Oman and no subscription to any securities, products or financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

**People's Republic of China (PRC)**. This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (**ANZ China**). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. So, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC.

**Qatar.** This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (QCB), the Qatar Financial Centre (QFC) Authority, QFC Regulatory Authority or any other authority in the State
  of Qatar (Qatar); or
- · authorised or licensed for distribution in Qatar,
- and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC. The financial products or services described in this document have not been, and will not be:
- · registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose.

**Singapore.** This document is distributed in Singapore by the Singapore branch of ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act Cap. 289 of Singapore). ANZ is licensed in Singapore under the Banking Act Cap. 19 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act Cap. 100 of Singapore.

**United Arab Emirates (UAE).** This document is distributed in the UAE or the Dubai International Financial Centre (**DIFC**) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (**DIFCML**) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (**DFSA**). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

United States. Except where this is a FX- related document, this document is distributed in the United States by ANZ Securities, Inc. (ANZ SI) which is a member of the Financial Regulatory Authority (FINRA) (www.finra.org) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document you must contact ANZSI, not its affiliates. ANZSI is authorised as a broker-dealer only for institutional customers, not for US Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use this website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use this website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts: Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is an FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

Vietnam. This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.